NAME

Address | Dubai, United Arab Emirates | Phone Number | Personal Email Nationality: COUNTRY | EU Permanent Resident | UK Youth Mobility Scheme LinkedIn URL

EDUCATION

London School of Economics and Political Science (LSE)

London, United Kingdom

2020 - 2023

2016 - 2020

BSc Accounting & Finance

- Upper Second Class Honours (Upper 2:1, 3.8 GPA-equivalent)
- First Class Honours in Principles of Finance (FM212 70%), Economics in Public Policy (EC230 76%)
- Additional Modules: Corporate Finance, Investments and Financial Markets (FM300 Empirical Behaviour Modeling of Security Prices, Asset
 Pricing Models, Valuation and Capital Structuring) and Derivatives (FM322 Mechanics of Various Derivative Instruments, Application of Stochastic
 Calculus and Use Cases of Derivatives for Hedging and Trading)

HIGH SCHOOL HOME COUNTRY

International Baccalaureate Diploma Program (IBDP)

- Top Student in IB Economics amongst Class of 2020 Cohort
- · Higher Level: Mathematics, Economics and History
- Scored 38 IB Points

EXPERIENCE

CURRENT COMPANY Dubai, United Arab Emirates

Strategy Analyst Apr 2024 –

- Developing decks for potential product launches, including but not limited to; market sizing, competitive landscape analysis, differentiation strategies, risk assessment and mitigation strategies.
- Formulating Go-to-Market (GTM) strategies for geographic expansion, assessing market viability, potential acquisitions and regulatory compliance, to strategically position M2 in new markets.
- · Build complex feasibility models for product rollouts and integrating strategic rollout plans to optimise market entry and sustainability.

Local Investment Bank (2nd biggest in Country)

MIDDLE EASTERN COUNTRY

Off-Cycle Investment Banking Analyst

Aug 2023 - Dec 2023

- Supported 5+ M&A transactions across diverse sectors, including healthcare, real estate and retail, contributing to strategic decision-making and deal
 execution.
- Built comprehensive financial models with Excel, including DCF, Comps (CCA), Precedent Transactions (PTs) and LBO, aiding deal evaluation.
- Prepared key transaction documents with PowerPoint, including Investment Memoranda (IM) decks, teaser slides and overview presentations, facilitating effective pitching and stakeholder engagement during deals.
- · Utilised Bloomberg Terminal and S&P for valuation and due-diligence support.

Leading Regional VC Dubai, United Arab Emirates

Strategy & Investor Relations Intern

Jul 2023 – Aug 2023

- Assisted in developing the firm's seed investment strategies by conducting financial and non-financial due diligence on sectors including fintech, health-tech and ed-tech within the region.
- Built a Portfolio Health Index based on Country Risk, Sector Risk and Business Performance Risk, and various risk subcomponents to allow GPs and LPs to actively monitor changes in risk exposure.
- Automated the transfer of the financial data of 56 portfolio companies to newly adopted IR platform by utilising R and Python capabilities.

EXTRACURRICULAR ACTIVITIES

LSE Alternative Investments Conference (AIC)

January 2023

- Attended the world's largest student-run conference on Private Equity, Hedge Funds and Venture Capital, featuring over 60 industry leaders and 350 delegates from leading universities globally.
- Engaged with notable speakers including David Rubenstein (from The Carlyle Group) and Jonathan Lavine (from Bain Capital), gaining insights into
 current trends and strategies in alternative investments.

LSE SOCIETY 2021-2023

 Participated in lectures and debates on classical liberalism and free-market economics, featuring notable speakers such as Dr. Madsen Pirie and Ryan Bourne from the Adam Smith Institute and the Cato Institute, respectively.

ANOTHER LSE SOCIETY 2021

Engaged in quantitative research projects, applying statistical methods and econometric techniques to financial and economic data analysis.

ADDITIONAL INFORMATION

- Languages with Fluency English (Native), Arabic (Native)
- Coding Capabilities R
- Certification(s): Financial Valuation & Modeling Analyst (FMVA Corporate Finance Institue)
- · Activities and Hobbies Guitar, Oud, Music, Tennis
- Favourite Book Poor Economics: A Radical Rethinking of the Way to Fight Global Poverty (Banerjee and Duflo)